

THE TRAYLOR FAMILY OF COMPANIES



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FOUR MAJOR CONTRACTORS JOIN FORCES IN TRAYLOR FAMILY OF COMPANIES

(EVANSVILLE, IN, September 12, 2017) – Traylor Construction Group, Inc. (Traylor), parent company of Traylor Bros., Inc., has invested in Sterling Boiler and Mechanical, LLC (Sterling), A & D Constructors, LLC (A&D), and Ballard Marine Construction (Ballard) to form a family of companies that provide turn-key solutions for clients' heavy civil, mechanical, and marine engineering and construction needs. Public and private clients alike will benefit from the ability to partner with one, two, or all three companies, depending on individual project needs. The combined strength of all companies allows the group to take projects from inception to completion—above ground or below. Their combined capabilities are a true value proposition, as they offer the national infrastructure market a turn-key, one-stop-shop for major construction and rehabilitation needs, including inspection, design, constructability, construction, fabrication, and maintenance.

"We are excited to partner with Sterling, A&D, and Ballard in providing exceptional turn-key heavy civil and industrial construction services to public and private clients worldwide. Our companies share a culture that prioritizes safety, people, ethics, and innovation. This likeminded thinking will simplify the integration process, allowing us to concentrate our efforts toward designing and building quality projects. I am certain we are better as a team than as separate companies." – Mike Traylor, Co-President, Traylor Bros., Inc.

Traylor, as a major investor, is focused on developing the strategic partnership among the companies. While each will remain under their current leadership, the companies will closely collaborate, partner in joint ventures, and augment one another's service offerings.

"The partnership between Traylor, Sterling, A&D, and Ballard is a long-term commitment to the health and well-being of all companies," said Dan Felker, President and Chief Executive Officer, the Felker Companies.

"The investment by Traylor Bros. in Ballard achieves a critical strategic growth initiative for our company. We chose to partner with Traylor because of the cultural and operational alignment that exists between our two companies, including expertise in relevant markets and our deep commitment to safety and quality. Our partnership results in a truly compelling value proposition for Ballard's global clientele and the infrastructure market in general. We are very excited to bring to bear the benefits of this team, including the significant resources of Sterling Boiler and Mechanical, to meet our clients' objectives." – Jesse Hutton, President and CEO, Ballard Marine Construction

Traylor is one of the nation's leading heavy civil contractors. The company has been recognized for their innovative construction techniques to build landmark bridges, tunnels, and marine structures. Traylor Bros. is a founding member of the Construction Industry Ethics and Compliance Initiative and is at the forefront of industry-leading safety programs.

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Sterling and A&D serve a variety of clients in the power generation, chemical, plastics, aluminum, metal processing, oil refining, and paper processing industries with a service area that includes the entire United States. In addition, the companies provide turn-key fabrication and field services, welding, other structural metal work, and concrete reinforcements.

Ballard, originally an underwater diving specialty company, has grown over the past 16 years into a turn-key general contractor serving a variety of clients in the hydropower, tunneling, industrial, nuclear, water utilities, and marine industries worldwide. The company provides various services in the areas of underwater construction, underwater inspection and surveying, environmental/remediation, plant maintenance, ships husbandry, and contaminated and potable water diving under a wide variety of contract types, including CMAR, EPC, and Design-Build.

The family of companies is also supported by Onyett Fabricators, a dedicated shop providing fabrication and field services, welding, and other structural metal work in the mining industry.

For more information, visit www.traylorfamilycompanies.com.

About Traylor

William F. Traylor founded Traylor Bros., Inc. in 1946, finding success by taking on — and succeeding with — extremely challenging projects. His combination of honesty, courage, and innovative abilities are the traits that embody the firm to this day. Traylor Bros., Inc. is one of the nation's leading heavy civil contractors. The company has a staff of dedicated professionals utilizing some of the most innovative construction techniques in the industry to build landmark bridges, tunnels, and marine structures. Traylor Bros. vision is to be the most respected, preferred and consistently performing heavy-civil contractor in North America. Its core values are centered on safety, people, innovation, ethics, communication, and community.

<http://www.traylor.com/>

About Sterling

Sterling began and grew from a need for swift, reliable service for utilities in southern Indiana. Dan Felker, an experienced boilermaker, founded Sterling Boiler and Mechanical 1982 to meet these needs, focusing primarily on small emergency repairs. Over 25 years later, the company serves a variety of clients in the power generation, chemical, plastics, aluminum, metal processing, oil refining, and paper processing industries with a service area that includes the entire United States. They are regularly ranked in the top 100 of the Engineering News-Record Top 600 Specialty Contractors. Sterling focuses on providing quality and timely service performed in a safe manner, building long-term customer relationships, and continuous improvement.

<http://www.sterlingboiler.com/>

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About A&D

A&D's fabrication and field services experiences cover a broad range of projects and industries from utilities and foundries to process piping and equipment manufacturing. A&D is experienced in the fabrication and installation of all construction metals including Hastelloy, carbon steel, structural steel, titanium and aluminum. With over 130,000 square feet of available under-roof shop space and an abundant outside-laydown area, the company is able to pre-fit most components to ensure proper assembly during field erection.

<http://www.adconstructors.com/>

About Ballard

Ballard Marine Construction, Inc., in business since 1976, is a marine infrastructure and utility contractor performing inspection, maintenance and construction projects for clients worldwide. Ballard is a privately-owned company headquartered in Washougal, WA with regional offices across the United States. Ballard's core focus is and always has been on the safe performance of projects. The company consistently strives to work safe; deliver superior products and services; always maintain a high level of personal and professional integrity; promote excellence from all individuals at all levels within the company; and to share the company's success with the people who make it happen.

<http://www.ballardmc.com/>

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